

Message Text

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PAGE 01 STATE 006080
ORIGIN COME-00

INFO OCT-01 AF-08 EUR-12 ISO-00 AID-05 TRSE-00 EB-07
CIAE-00 FRB-03 INR-07 NSAE-00 USIA-06 XMB-02 OPIC-03
SP-02 CIEP-01 OMB-01 L-03 /061 R

DRAFTED BY COM/BIC/OED/MEPD/GBURKE:DMW
APPROVED BY EB/OCA/CMWHALL
COM/BIC/OED/MEPD/LENGLESON
COM/BIC/OED/MEPD/SMCONGER
COM/OIM/PMICHELINI (INFO)
IBRD/PGONZALES (INFO)
STATE/AF/WKILLION (PHONE)
AF/EPS/LWHITE (INFO)

-----120417Z 012051 /74-62

R 112216Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY ABIDJAN
INFO AMEMBASSY PARIS

C O N F I D E N T I A L STATE 006080

E.O. 11652: GDS

TAGS:BENC, I IV

SUBJECT: MAJOR PROJECT: IVORY COAST/U.S./FRANCE CONFLICT
---- REGARDING AWARD OF CONTRACT FOR MAJOR SWITCHING
---- OFFICE

REF: (A) STATE 303707 (B) STATE 295201

1. DEVELOPMENTS ON SUBJECT PROJECT SUBSEQUENT TO REF A
APPEAR TO BE AS FOLLOWS. GOIC MINISTER OF STATE FOR
POST AND TELECOMMUNICATIONS KONE BENGALI AND TECHNICAL
TEAM MET WITH IBRD AS PLANNED ON DECEMBER 15 AND 16 AND
FAILED TO EFFECTIVELY EXPLAIN THEIR TECHNICAL POSITION
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TO IBRD. IBRD INFORMED KONE BENGALI AND CONFIRMED BY
LETTER TO GOIC THAT IBRD INTENDS TO CANCEL 7.6
MILLION DOLLAR LOAN FOR SWITCHING EQUIPMENT IF GOIC GOES
AHEAD WITH PLANNED AWARD TO FRENCH BIDDER. IN ADDITION,
LETTER STATES THAT BALANCE OF LOAN WILL BE AUTHORIZED ONLY
IF CERTAIN CONDITIONS ARE MET. CONDITIONS INCLUDE REQUIRE-
MENT THAT GOIC PROVE THAT FRENCH BID IS NO MORE THAN 10

PER CENT HIGHER THAN LOWEST BID (NORTH'S), IBRD APPROVAL OF TERMS AND CONDITIONS OF ALL UPCOMING TENDERS ON PROJECT, AND CERTIFICATION THAT AWARD TO FRENCH WAS APPROVED BY ENTIRE COUNCIL OF MINISTERS.

2. KONE BENGALI LEFT WASHINGTON FOR PARIS WHERE, WE HAVE HEARD, HE WAS UNSUCCESSFUL IN LINING UP FRENCH FINANCING.

3. NORTH HAS HEARD IN PAST FEW DAYS THAT GOIC NOW TRYING TO PUT TOGETHER TOTALLY NEW FINANCING PACKAGE INVOLVING NINE MILLION DOLLAR LOAN FROM AFDB, SMALL FRENCH LOAN AND LOCALLY GENERATED CAPITAL. WE DISCUSSED WITH NORTH OUR RESERVATIONS ABOUT VALIDITY OF THIS INFORMATION; NAMELY, THAT NINE MILLION DOLLARS IS HIGHER THAN NORMAL FIVE MILLION DOLLAR CEILING FOR AFDB LENDING, FACT THAT FRANCE NOT YET MEMBER OF AFDF AND PROCUREMENT, LIMITED TO MEMBER COUNTRIES, AND FACT THAT AFDB AND AFDF REQUIRE OPEN TENDERING PROCEDURES. HOWEVER, NORTH CONFIRMED ITS INFORMATION AND UNDERSTANDS THAT APPROACHES HAVE ALREADY BEEN MADE.

4. ACTION REQUESTED: WOULD APPRECIATE EMBASSY ATTEMPT ASCERTAIN WHETHER APPROACHES HAVE BEEN MADE TO AFDB OR AFDF BY GOIC ON PROJECT AND WHAT RESPONSE HAS BEEN. IF NORTH INFORMATION CORRECT, BELIEVE IT APPROPRIATE FOR EMBASSY TO MAKE REPRESENTATIONS OF USG CONCERN THAT POSITIVE AFDB/AFDF ACTION ON LOAN FOR PROJECT WOULD BE INAPPROPRIATE IN THAT IT WOULD HAVE EFFECT OF ALLOWING CONFIDENTIAL

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GOIC TO CIRCUMVENT ESTABLISHED PROCEDURES OF ANOTHER IFI.

ROBINSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION, ELECTRONIC EQUIPMENT, PROPOSALS (BID), CONTRACTS
Control Number: n/a
Copy: SINGLE
Sent Date: 11-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770011-0335
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770161/aaaacbvq.tel
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Litigation Codes:
Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Retention: 0
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Review Withdrawn Fields: n/a
SAS ID: 3622527
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: IVORY COAST/U.S./FRANCE CONFLICT ---- REGARDING AWARD OF CONTRACT FOR MAJOR SWITCHING ----
OFFICE
TAGS: BENC, IV, US, FR
To: ABIDJAN
Type: TE
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